



On-Boarding

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On-Boarding

The screenshot shows the Red Hat website interface. At the top, there is a navigation bar with links for "United States (change)", "Downloads", "Fedora", "Red Hat Network", "Cart", "Register", and "Log In". Below this is the Red Hat logo and a search bar. The main navigation menu includes "Services & Products", "Solutions", "Partners" (highlighted with a red box), "Community", "Training", "Support", "Company", and "Buy Online".

The main content area features a large red banner for the "RED HAT STARTER PACK" with the text "START SMART BY OPTIMIZING YOUR INFRASTRUCTURE & TEAM EXPERTISE" and a "LEARN MORE" button. To the right of the banner, there are two promotional boxes: "Red Hat extends subscription value to the cloud" and "Join the opensource.com web event". A "Limited time offer: Red Hat Starter Pack bundle" is also mentioned.

Below the banner, there is a "Recent News" section with a link to "4/27/10: Red Hat Enables Easier Enterprise Cloud Usage by Leveraging Amazon Web Services".

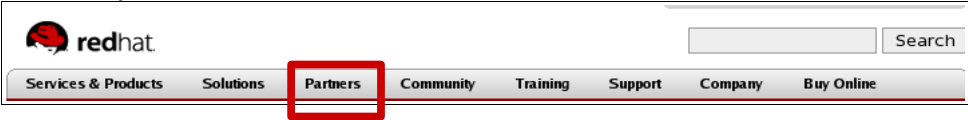
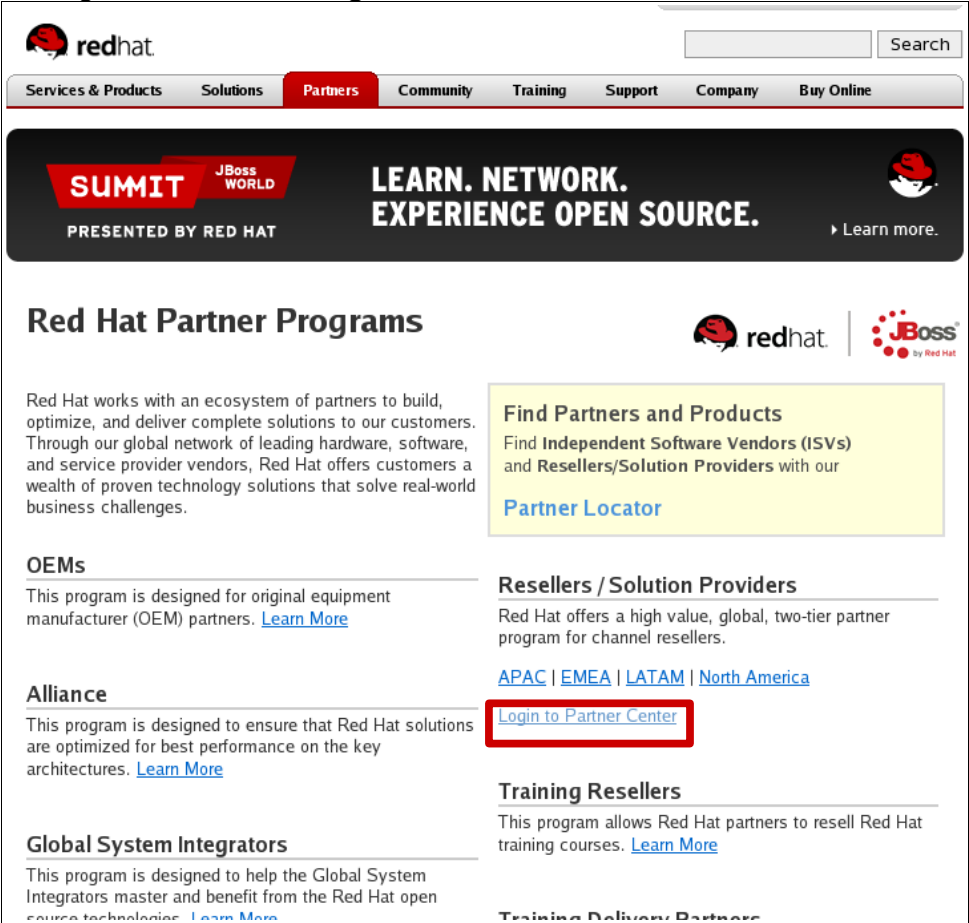
The bottom section contains several promotional and informational elements:

- A "SUMMIT JBoss WORLD" banner with an "EARLY BIRD SPECIAL SAVE \$300" offer and a "Learn more" link.
- A "Today at Red Hat" section with a list of news items:
 - LIFESPING HOSPITALS POWERS ITS ENTIRE IT INFRASTRUCTURE ON RED HAT AND OPEN SOURCE SOLUTIONS
 - Harnessing Sustainability with Open Source BI: Fat Spaniel Helps Make the Planet Greener Through Collaboration With Jaspersoft and Red Hat
 - NTT Communications Powers Cloud Service with Red Hat Enterprise Virtualization
 - Fedora 13 Spotlight Feature: Exploring New Frontiers of Python Development
 - SBI Life Insurance Reduces IT Costs, Increases Performance and Generates Value to Business through its Use of Red Hat Solutions
- A "Services & Products" section with links to "Red Hat Enterprise Linux" (Servers, Desktops), "Red Hat Enterprise Virtualization" (Servers, Desktops), and "JBoss Enterprise Middleware" (Platforms, Frameworks).
- A "Get Started" section with links: "Just purchased?", "Manage subscriptions", "Contact sales", "Find a reseller", and "Resources".
- An "Information" section with links: "Careers", "Knowledgebase", "Success Stories", "Compatible Software", and "Certified Hardware".

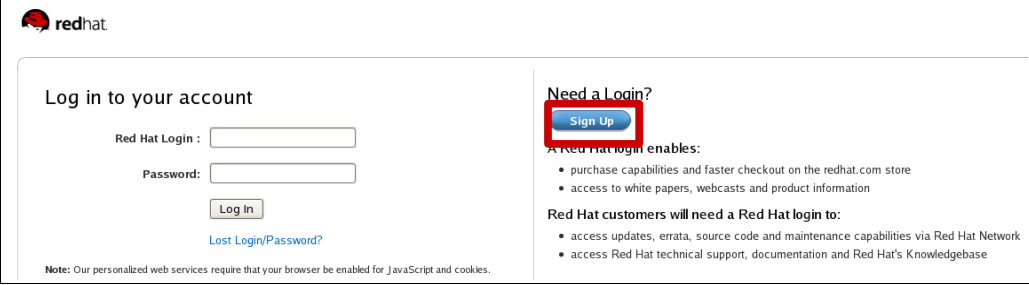
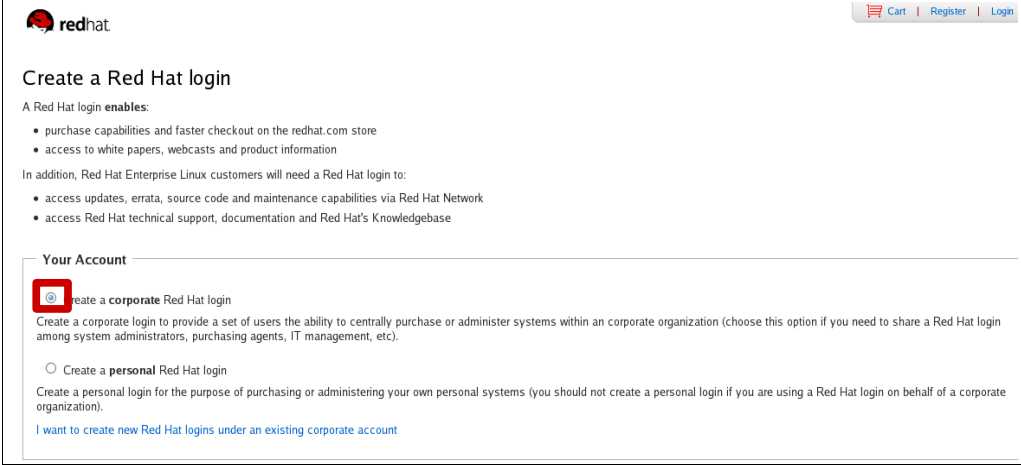
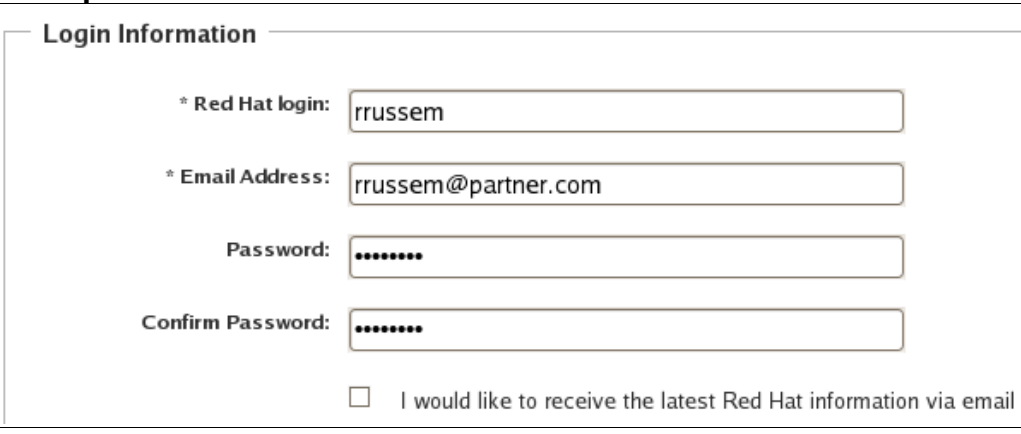
For new or existing partners, logging into Partner Center starts at the Red Hat website. Just click the **Partners** tab.



Registering as a New Partner or as a New User for an Existing Partner

| Step | Action | Result |
|------|---|---|
| 1. | Log into the Red Hat website: http://www.redhat.com | |
| 2. | In the top menu bar, click Partners .  | The Red Hat Partner Programs page displays. |
| 3. | In the right center, click Login to Partner Center .  | The Red Hat Partner Programs login page displays. |

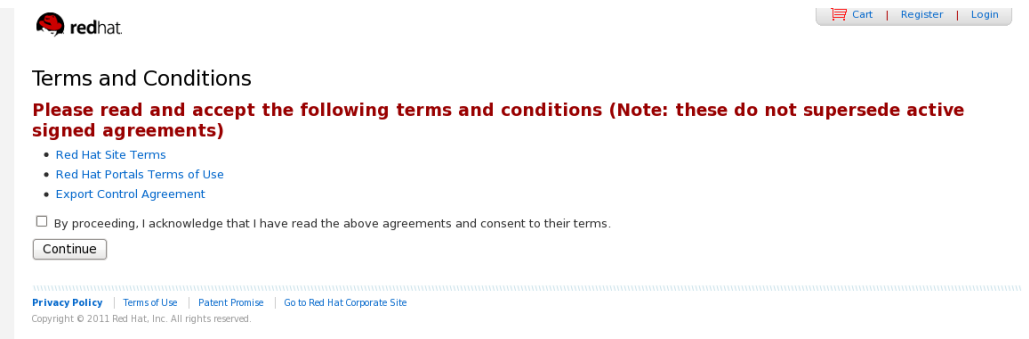
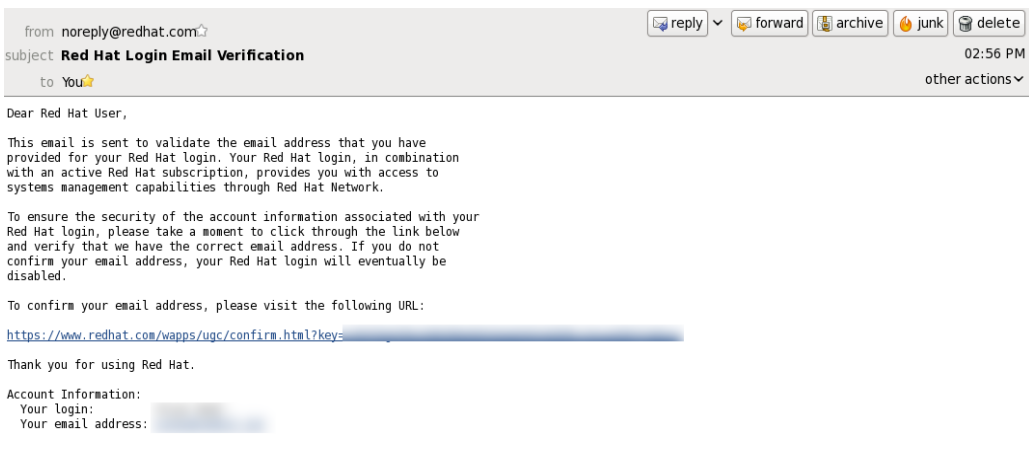


| Step | Action | Result |
|------|--|--|
| 4. | <p>In the right, click Sign Up.</p>  | <p>The Create a Red Hat login page displays.</p> |
| 5. | <p>In the Your Account section, click the circle: Create a corporate Red Hat login.</p>  | |
| 6. | <p>In the Login Information section, create a Red Hat login and add your email and password. Example:</p>  | |

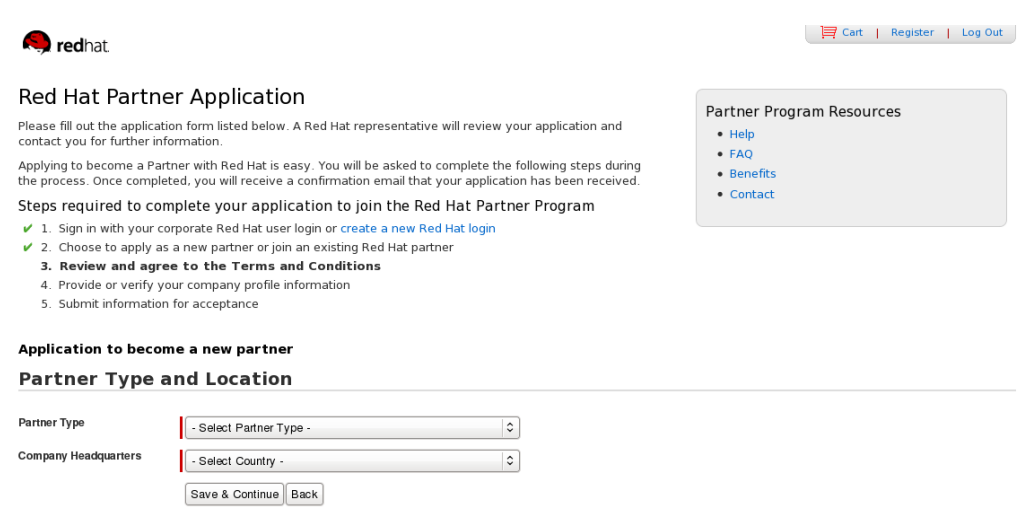
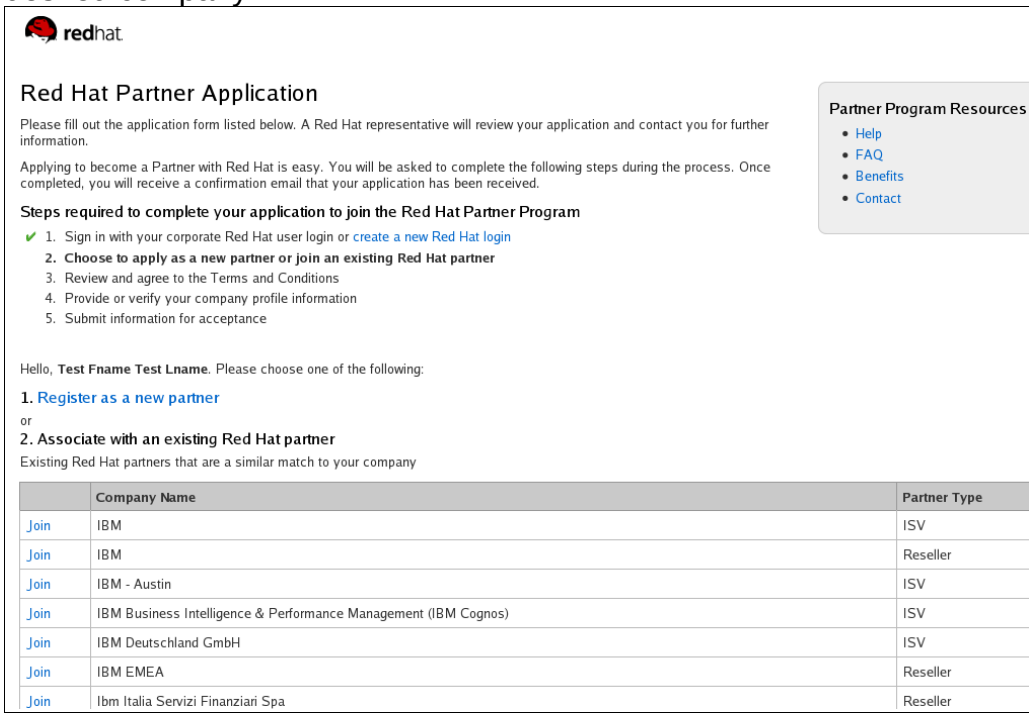


| Step | Action | Result |
|------|---|---|
| 7. | <p>In the Company Information section, type your company name and title. Example:</p> <div data-bbox="246 430 1269 657"><p>Company Information: (* Required)</p><p>* Company: <input type="text" value="IBM"/></p><p>Title: <input type="text" value="Sr. Product Mgr."/></p></div> | |
| 8. | <p>In the Contact Information section, complete the fields and then, at the bottom, click Submit.</p> <div data-bbox="256 785 1063 1713"><p>Contact Information: (* Required)</p><p>* Greeting: <input type="text" value="Mr."/></p><p>* First Name: <input type="text"/></p><p>* Last Name: <input type="text"/></p><p>* Address Line 1: <input type="text"/></p><p>Address Line 2: <input type="text"/></p><p>Address Line 3: <input type="text"/></p><p>* City: <input type="text"/></p><p>* Country: <input type="text" value="Choose your country"/></p><p>State: <input type="text"/></p><p>* Postal Code: <input type="text"/></p><p>* Phone Number: <input type="text"/></p><p>Fax Number: <input type="text"/></p><p><input type="button" value="Submit"/></p></div> | The Terms and Conditions page displays. |



| Step | Action | Result |
|------|---|---|
| 9. | <p>Tick the check box to agree to the Terms and conditions and click on “Continue”</p>  <p>The screenshot shows the Red Hat Terms and Conditions page. At the top right, there are links for 'Cart', 'Register', and 'Login'. The main heading is 'Terms and Conditions'. Below it, a bold instruction reads: 'Please read and accept the following terms and conditions (Note: these do not supersede active signed agreements)'. There are three bullet points: 'Red Hat Site Terms', 'Red Hat Portals Terms of Use', and 'Export Control Agreement'. A checkbox is present with the text: 'By proceeding, I acknowledge that I have read the above agreements and consent to their terms.' Below the checkbox is a 'Continue' button. At the bottom, there are links for 'Privacy Policy', 'Terms of Use', 'Patent Promise', and 'Go to Red Hat Corporate Site', along with a copyright notice: 'Copyright © 2011 Red Hat, Inc. All rights reserved.'</p> <p>At the same time, an email will be sent to your mailbox to validate your email address. Click on the link to validate.</p>  <p>The screenshot shows an email from 'noreply@redhat.com' with the subject 'Red Hat Login Email Verification' and the recipient 'You'. The email body starts with 'Dear Red Hat User,' and explains that the email is sent to validate the email address provided for the Red Hat login. It states that the Red Hat login, in combination with an active Red Hat subscription, provides access to systems management capabilities through the Red Hat Network. It then asks the user to ensure the security of their account information by clicking through a link to verify their email address. If they do not confirm their email address, their Red Hat login will eventually be disabled. A URL is provided for confirmation: 'https://www.redhat.com/wapps/ugc/confirm.html?key=...'. The email concludes with 'Thank you for using Red Hat.' and 'Account Information:' followed by 'Your login:' and 'Your email address:' with a redacted area.</p> | Clicking on “Continue” should take you to the Red Hat Partner Application page. |



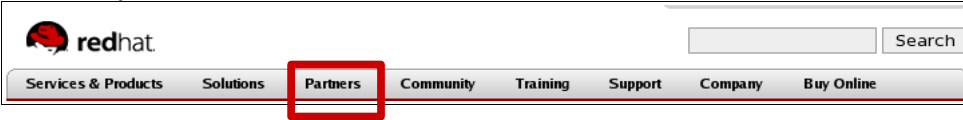
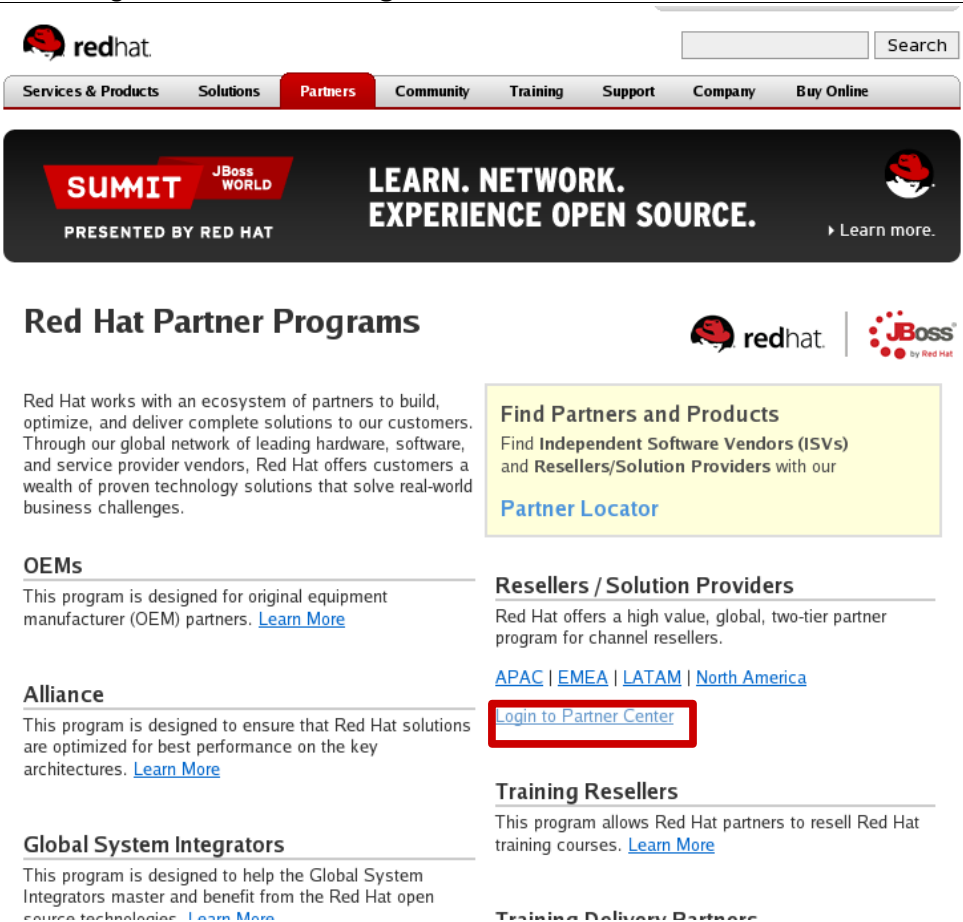
| Step | Action | Result |
|------|---|--|
| 10. | <p>Choose your Partner Type and Company Headquarters.</p>  <p>Click on “Save and Continue”</p> | <p>Show Red Partner Application Page with the choice to “Register a New Partner” or “Associate with an existing Red Hat Partner” (if applicable)</p> |
| 11. | <p>Only if your company name is listed in Red Hat: Select Join for the desired company.</p>  | |



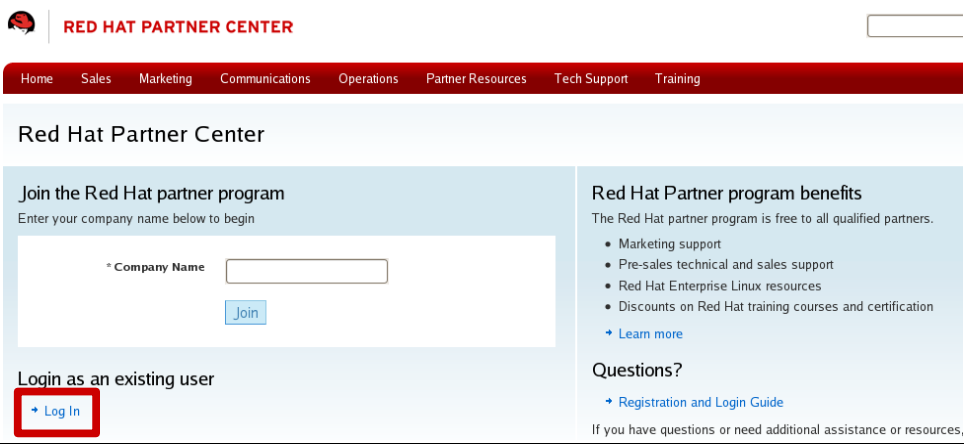

| Step | Action | Result |
|------|---|--------|
| 12. | <p>Only if your company name is NOT listed in Red Hat: Follow the screen instructions.</p> <div data-bbox="245 394 1268 936"><p>redhat</p><h3>Red Hat Partner Application</h3><p>Please fill out the application form listed below. A Red Hat representative will review your application and contact you for further information.</p><p>Applying to become a Partner with Red Hat is easy. You will be asked to complete the following steps during the process. Once completed, you will receive a confirmation email that your application has been received.</p><p>Steps required to complete your application to join the Red Hat Partner Program</p><ul style="list-style-type: none">1. Sign in with your corporate Red Hat user login or create a new Red Hat login2. Choose to apply as a new partner or join an existing Red Hat partner3. Review and agree to the Terms and Conditions4. Provide or verify your company profile information5. Submit information for acceptance<p>Application to become a new partner</p><p>Partner Type and Location</p><p>Partner Type: <input type="text" value="- Select Partner Type -"/></p><p>Company Headquarters: <input type="text" value="- Select Country -"/></p><p><input type="button" value="Save & Continue"/> <input type="button" value="Back"/></p><div data-bbox="1057 470 1268 621">Partner Program Resources<ul style="list-style-type: none">• Help• FAQ• Benefits• Contact</div></div> | |
| | Done | |



Logging in as an Existing Partner

| Step | Action | Result |
|------|---|---|
| 1. | Log into the Red Hat website: http://www.redhat.com | |
| 2. | In the top menu bar, click Partners .  | The Red Hat Partner Programs page displays. |
| 3. | In the right center, click Login to Partner Center .  | The Red Hat Partner Programs login page displays. |



| Step | Action | Result |
|-------------|--|--|
| 4. | <p>In the bottom left, click Log In.</p>  <p>The screenshot shows the Red Hat Partner Center home page. At the top, there is a navigation bar with links for Home, Sales, Marketing, Communications, Operations, Partner Resources, Tech Support, and Training. Below the navigation bar, the page title is 'Red Hat Partner Center'. The main content area is divided into two columns. The left column is titled 'Join the Red Hat partner program' and contains a form with a 'Company Name' field and a 'Join' button. Below this, there is a section titled 'Login as an existing user' with a 'Log In' button highlighted by a red box. The right column is titled 'Red Hat Partner program benefits' and lists several benefits: Marketing support, Pre-sales technical and sales support, Red Hat Enterprise Linux resources, and Discounts on Red Hat training courses and certification. There is also a 'Learn more' link and a 'Questions?' section with a 'Registration and Login Guide' link.</p> | The login page displays. |
| 5. | <p>Type your Red Hat login and password and click Login.</p>  <p>The screenshot shows the Red Hat login page. The page title is 'Log in to your account'. There are two input fields: 'Red Hat Login' and 'Password', both highlighted with red boxes. Below the 'Password' field is a 'Log In' button, also highlighted with a red box. To the right of the login fields, there is a 'Need a Login?' section with a 'Sign Up' button. Below that, there is a section titled 'A Red Hat login enables:' with a list of benefits: purchase capabilities and faster checkout on the redhat.com store, and access to white papers, webcasts and product information. There is also a section titled 'Red Hat customers will need a Red Hat login to:' with a list of requirements: access updates, errata, source code and maintenance capabilities via Red Hat Network, and access Red Hat technical support, documentation and Red Hat's Knowledgebase. A note at the bottom states: 'Note: Our personalized web services require that your browser be enabled for JavaScript and cookies.'</p> | The Partner Center home page displays. |
| Done | | |